



2016 ANNUAL REPORT



A NOTE FROM THE CHAIRMAN



It is always
great to
wake up in
the morning
knowing that
I am going
to work at
The Healing
Place. It's a
wonderful
feeling to be
involved with

positive people making a positive impact on the lives of men and women who are seeking to be the persons that God has destined them to become and live a life free from addiction.

The energy surrounding The Healing Place is electric. So much is happening right before our eyes. The construction of the new Men's Campus is well on its way. This campus is truly going to be a very impressive facility serving 426 men daily. What a blessing!

The Healing Place is the benefactor of tremendous community support, both public and private; however the greatest treasure of The Healing Place is the alumni and staff who are living a successful and sober life, showing that recovery is possible,

and providing HOPE to everyone suffering from addiction.

Halfway through this new year, I can't help but rejoice with all of the Board of Directors, staff, and clients at the miracles happening every day at 10th and Market, 15th and Hill, and in Campbellsville.

My challenge to myself and all of us is to take satisfaction in our accomplishments but as Father Morgan always told me, "Don't rest on your laurels! Get out there and work hard as there are more people that need help."

AN AMAZING TEAM



HEALTH CARE HERO

We congratulate Board Member Dr. Robert Couch, who was honored as a Lifetime Hero at Louisville Business First's Health Care Heroes Awards in February.



MOST ADMIRED

Congratulations to President Karyn Hascal, who was named Today's Woman Magazine's Most Admired Woman in the nonprofit/community category.



WELCOME

A warm welcome to David Naber, who joined The Healing Place in April as Director of Finance. He comes to us from Harding, Shymanski & Company.

THE HEALING PLACE BOARD OF DIRECTORS

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BIG THINGS ARE HAPPENING ON WEST MARKET



It's an exciting time here at The Healing Place. The expansion of our Men's Campus is going up quickly at 10th and Market. The \$29 million project got underway in January. Phase One is expected to be complete by the end of the year with the entire project wrapping up by January 2019.

The expansion comes at a time when our Men's Detox is turning

away an average of 300 men every month because of a lack of space. The new facility will double the size of detox and add nearly 200 beds to our long-term recovery program.

We have raised 77% of the funds needed for this project and we are so grateful to the Louisville community for its incredible support.

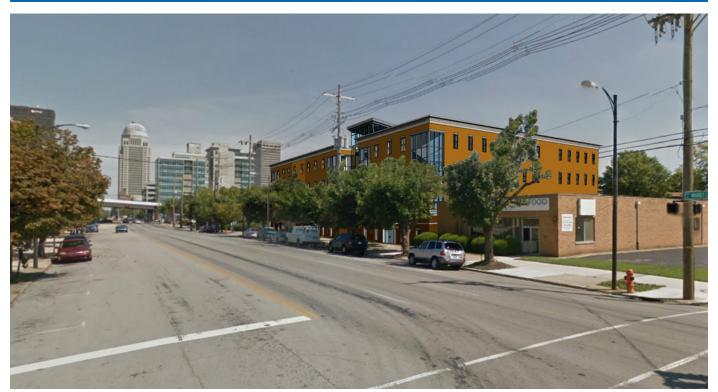
BY THE NUMBERS

- \$29 MILLION PROJECT
- \$6.6 MILLION LEFT TO RAISE
- DETOX BEDS DOUBLED
- NEARLY 200 LONG-TERM BEDS ADDED
- FINISHED BY JANUARY 2019



A new administration building is going up at the corner of 11th and Market. It is expected to be completed this fall.

LEARN MORE AT WWW.THEHEALINGPLACE.ORG/EXPANSION



The architect's rendering shows what the expanded Men's Campus will look like once construction is complete. The project is scheduled to finish by January 2019.

OH WHAT A NIGHT!



The 2017 Celebrate Freedom Dinner was the most successful yet, raising more than \$230,000 for The Healing Place! We are so thankful for the amazing support we have in the Louisville community.

The ballroom at the Louisville Marriott Downtown was packed

with 800 who came to hear University of Kentucky basketball legend Rex Chapman share his story of addiction. Chapman spoke openly and honestly about his addiction to painkillers after multiple surgeries during his 14 years in the NBA.





Celebrate Freedom Award

This year's Celebrate Freedom Award was presented to Louisville Mayor Greg Fischer, Louisville Metro Government, and Louisville Metro Council.

In addition to tens of thousands of dollars in program support every year, the Mayor and Metro Council allocated \$1,120,000 for the expansion of our Men's Campus.

Chief of Public Services Doug Hamilton and Metro Corrections Director Mark Bolton accepted the award on behalf of the Mayor and the City while Metro Council President David Yates accepted on the Council's behalf.

FLOAT FOR RECOVERY

The average age of men and women seeking help at The Healing Place is getting younger and many of them fear that they will not be able to have fun without drugs or alcohol. Float for Recovery is proof that it is possible.

Over the past two years, nearly 2,000 people have packed Falling Rock Park in LaGrange, KY for a day of sober fun. The Float for Recovery brings together men and women in recovery from all over the country.

This event, started by a group of our alumni, has raised \$25,000 for The Healing Place to date. Plans for Float for Recovery 3 are already underway for Summer 2018.



GET INVOLVED

Are you a young professional looking to get involved with The Healing Place? Consider joining our Executive Advisory Committee. The EAC helps plan events such as 86 Addiction, the Healthcare Classic 5K, and Hope Classic Golf Scramble. Meetings are held the third Wednesday of every month.

FOR MORE INFORMATION:
MICHAEL BROWN, EAC CHAIR
MBROWN57@HUMANA.COM

DOING GREAT THINGS



NICK PRICE

ALUMNUS OF THE YEAR

Nick Price was nominated and chosen as alumnus of the year for what he does for our clients on a monthly basis. Every month, Nick and his team from the Pizza Hut Help Desk serve 25 pizzas to clients. Nick's work earned him Yum! Brands' 2015 Global Volunteerism Award Grand Prize and a \$25,000 donation to The Healing Place.



AUDREY WEBSTER

ALUMNA OF THE YEAR

Audrey Webster was nominated and chosen as alumna of the year for her dedication in giving back to women at The Healing Place. In addition to teaching classes, she has done amazing work to bring awareness to The Healing Place. Audrey was honored as Humana's 2015 Volunteer of the Year and awarded the \$10,000 prize to The Healing Place.



TINA MILLS

VOLUNTEER OF THE YEAR

After her daughter Maegan's death in 2014, Tina Mills started Butterfly Backpacks in Maegan's memory. Every month, she brings backpacks filled with hygiene items, notebooks, and encouraging notes. Since 2015, more than 700 Butterfly Backpacks have been delivered to women at The Healing Place.



MAYOR'S GIVE A DAY WEEK OF SERVICE

The Louisville community does so much for The Healing Place, we like to give back as much as possible.

Our clients took part in two projects during Mayor Greg Fischer's Give a Day Week of Service. One group helped build beds for kids in need at the JCPS/AmeriCorps Build a Bed event. Another group took part in a beautification project at the Nightingale Apartments, organized by The Housing Partnership Inc. and Councilman Pat Mulvihill's office.



ALUMNI GIVING SOCIETY

The Healing Place's unique social model recovery program allows us to operate at a cost of \$25 per client per day. In 2016, we launched the Alumni Giving Society so that our alumni can reach back and help the man and woman seeking recovery behind them.

THE HEALING PLACE
ALUMNI

Learn more at www.thehealingplace.org/alumni

INTRODUCING RECOVERY LOUISVILLE



MICHAEL BURBA Client Care Coordinator

Recovery Louisville provides outpatient services to men and women with substance LISE disorders.

Our team helps the client

identify their recovery goals, create a plan of action, and obtain the tools needed to achieve a meaningful. productive, and sober life.

We provide a therapeutic environment designed for men and women with substance abuse problems, who will benefit from structure and accountability.

We understand that not everyone has the time for. or can afford, an inpatient treatment program. Many clients have job commitments,

WHAT'S OFFERED

- **Intensive Outpatient** Services
- **Non-Intensive Outpatient Services**
- **DUI Classes**
- **DUI Assessmenets**
- **A1 Counseling Services**
- **Family Counseling Services**
- **Detox Direct Referral** Sources (medical and non-medical)
- Vivitrol Program Supportive Housing
- **Targeted Case Management**
- **Educational Classes**
- **Peer Support Services**
- Interventions

are in college, or have a family that depends on their support. Our program provides a diverse staff which can help meet client needs and develop a treatment plan that will fit the client's schedule.

We are committed to maintaining a professional environment of respect, compassion, trust, honesty, opportunity, and diversity to help change lives. There are multiple components of Recovery Louisville that interact closely with each other. Our philosophy of treatment recognizes the totality of the individual in his or her

life situation. This includes cognitive behavior therapy, 12-Step facilitation, motivational interviewing, and support for the family.

Our services are designed to facilitate time management, increase accountability and develop life skills. After the initial assessment by our licensed staff, a personalized treatment plan will be developed to meet client's individual needs.

Our office is located at 1017 W. Market Street. For more information, about Recovery Louisville, call or email us.



502-357-1972 info@recoverylouisville.org

DRUG TESTING PROCESS



President

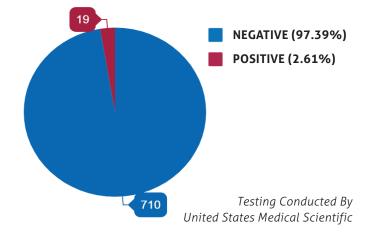
The Healing Place has begun drug testing our residential clients. This has proven to be a very valuable process for us.

While we believed that our clients were remaining free from drugs and alcohol while in our facilities, we wanted to independently validate those beliefs. We began a partnership with a local laboratory and are very

pleased with the results we have received. After the first quarter of testing, only three percent of the clients returned a positive test.

Programmatically, accountability is a vital factor in The Healing Place recovery program. It is also very important to share the results with the individual clients, to support them in their efforts to remain drug and alcohol free. For donors, it is affirming to know that our efforts are effective.

Our staff has a renewed confidence not only in the clients, but in the recovery process itself.



POSITIVE OUTCOMES FOR

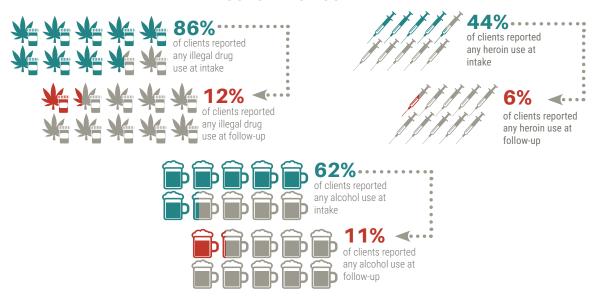
RECOVERY KENTUCKY CLIENTS

RECOVERY CENTER OUTCOME STUDY FACT SHEET - JANUARY 2017

Recovery Kentucky was created to help Kentuckians recover from substance abuse, which often leads to chronic homelessness. Fourteen of the currently established Recovery Kentucky programs¹ participated in the Recovery Center Outcome Study between July 2014 and June 2015.

SIGNIFICANT REDUCTIONS IN PAST-6-MONTH

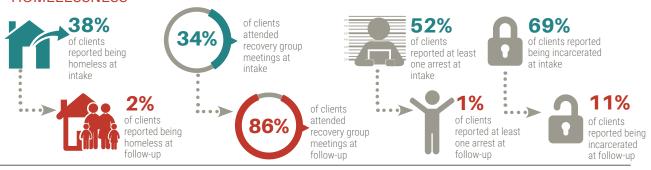
SUBSTANCE USE



DECREASES IN CURRENT HOMELESSNESS

INCREASES IN PAST-30-DAY RECOVERY SUPPORTS

DECREASES PAST-6-MONTH CRIMINAL JUSTICE INVOLVEMENT



\$2.71

ESTIMATED
RETURN FOR EACH
DOLLAR INVESTED

Using national estimates of the cost of substance abuse and applying them to clients' substance use before and after program participation, there was an estimated \$2.71 return in avoided costs for every dollar invested in providing recovery services.

"It gave me a fresh look on life and the defects about myself. I can now identify with my feelings"

- Quote from RCOS Follow-up Interview Client

¹ Currently, there are 17 Recovery Kentucky centers operating across the Commonwealth.

For more information about Recovery Kentucky contact Mike Townsend at the Kentucky Housing Corporation (502-564-7630) Suggested citation: Logan, TK, Cole, J., Miller, J. & Scrivner, A. (2017). Recovery Center Outcome Study 2017 Fact Sheet. Lexington, KY: University of Kentucky, Center on Drug and Alcohol Research.





OUR SUCCESS

75%

of those who complete our program remain sober one year after they complete

Source: University of Kentucky Center on Drug and Alcohol Research

FINANCIAL FOCUS

Every year The Healing Place undergoes an independent financial statement audit by an outside firm. The 2016 audit was conducted by Strothman & Company PSC and produced an unqualified "clean" opinion, meaning the financial statements present fairly, in all material respects, the financial position of The Healing Place Inc. and Affiliates.

2016 Consolidated Balance Sheet Summary

The health of our organization can be seen in our very strong debt to equity ratio.

Total Assets	\$ 20,515,476
Total Liabilities	\$ 2,367,322
Net Assets	\$ 18,148,154

12 81% Program G&A

THE UNITED STATES OF AMERICA

2016 Sources of Operating Revenue

Here at The Healing Place we rely on a variety of revenue sources including contracts for services provided, government grants, donations and special events. In 2016 our major operating revenue was received as follows:

Program Service Fees	\$ 3,150,786
Federal and State Grants	\$ 1,223,699
Individuals, Corporations,	
Foundations	\$ 1,395,206
Special Events	\$ 172,025
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2016 Operating Expenses

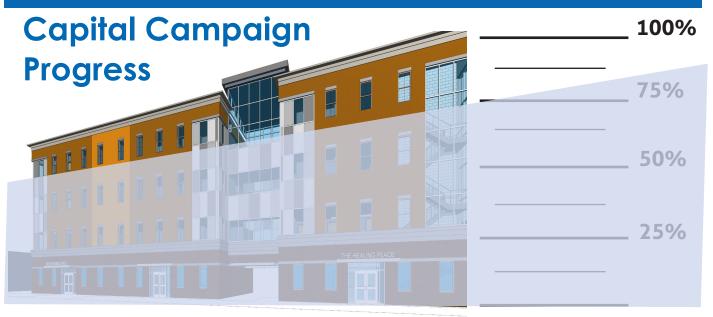
In 2016 81% of our expenses were Program-related with just 19% covering both Fundraising and General & Administrative.

\$ 5,708,820	(81%)
\$ 578,342	(9%)
\$ 699,776	(10%)
	\$ 578,342

\$ 6,986,938

84

David Naber, Director of Finance



\$ 5,941,716

COMMUNITY SUPPORT

The Healing Place gratefully acknowledges the generous support of its many donors. Most are individuals like you, who believe in our mission and want to make a difference in the lives of those we serve. Local businesses, corporations, and foundations also strongly support us. We also greatly appreciate the hundreds of in-kind donations received annually.

Leader

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GRACE LEARNING CENTER

We continue to be amazed by the ladies of Jewels of Grace at Christ Church United Methodist. Not only do the "Acorn Ladies" create acorn HOPE necklaces for our clients, they recently donated three computers to start the Grace Learning Center on our Women's Campus.

The Grace Learning Center will allow our clients who wish to obtain their GED to do preparation and testing while in our program.

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The foursome of Matt Shrewsberry, Brad Jones, Lane Sandidge, and Ridley Sandidge III won the 4th Annual Hope Classic presented by Humana.

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Hope was on the run again this year at the Kentucky Derby Festival Marathon/Mini Marathon. Three relay teams from The Healing Place completed the 26.2 mile course!

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Note

Every effort has been made to correctly acknowledge every

donor. Please accept our apologies if we missed anyone.

For Questions or Comments

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